

Dell		PowerEdge 7250		Report Date: 25-January-05		
		Client/Server				
Description	Part Number	Third Party	Unit Price	Qty	Extended Price	3 yr. Maint. Price
Server Hardware						
		Brand	Pricing			
Dell PowerEdge 7250 1.6GHz/9M Itanium-2	221-7506		\$14,237.00	2	\$28,474.00	
Upgrade to 4 Procs.	311-4539		\$23,250.00	2	\$46,500.00	
16GB DDR 266MHz	311-3650		\$8,799.00	2	\$17,598.00	
36GB,U320,SCSI,11N 10K	341-0888		\$249.00	4	\$996.00	
E773,17IN(16IN VIS)MONITOR,MG	320-2907		\$135.00	2	\$270.00	
PERC 4/DC RAID Controller	341-1346		\$879.00	1	\$879.00	
RHEL AS v3, 64b, 3YR SUB NFI	420-4367		\$3,699.00	2	\$7,398.00	
Logitech PS/2 Mouse	310-4405		\$0.00	2	\$0.00	
Type 2 Contract Same Day 4 HR Parts and Labor On-Site Response , Initial Year	960-4150		\$1,359.00	2		\$2,718.00
Type 2 Contract Same Day 4 HR Parts and Labor On-Site Response , Two Years	960-4152		\$599.00	2		\$1,198.00
Premier Enterprise Support - SILVER Premium Services 3 Years	902-5642		\$400.00	2		\$800.00
Premier Enterprise Support - Advanced Software Support Quantity 3 Resolutions	950-0227		\$300.00	20		\$6,000.00
On-Site Installation Declined	900-9997		\$0.00	0		\$0.00
Storage Backend						
PowerVault 220, cable, PS	220-4476, 310-0678, 310-0683		\$843.00	1	\$843.00	
PowerVault 220 ZEMM	340-9324		\$399.00	1	\$399.00	
36G 10K	340-9370		\$249.00	4	\$996.00	
73G 10K	340-9372		\$399.00	3	\$1,197.00	
7 x 73G 10K	340-9386		\$2,793.00	1	\$2,793.00	
Premier Enterprise Silver Support, Level Two Technician Server, 1-866-410-3355 Four Years	970-9777		\$199.00	1		\$199.00
Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, Initial Year	902-6270		\$898.00	1		\$898.00
Type 2 Contract - Same Day 4-Hour 7x24 Parts and Labor On-Site Response, 2 Year Extended	902-5072		\$750.00	1		\$750.00
Network Connectivity						
Power Connect 2608,UNMGD,8P,GIGE	221-3986		\$119.00	1	\$119.00	
Type 10 Contract - Same Day 4-Hour 7x24 Parts Delivery Service, Initial Year	950-1630		\$40.00	1		\$40.00
Type 10 Contract - Same Day 4-Hour 7x24 Parts Delivery On-Site Response, 2YR Extended	950-1632		\$46.00	1		\$46.00
				Subtotal	\$108,462.00	\$12,563.00
Oracle Software						
Oracle Database 10g Standard Edition per processor for a 3 year term				4	\$30,000.00	
Oracle Application Server 10g Java Edition per processor for a 3 year term				4	\$10,000.00	
Oracle Database Server Support Package per server per year				3		\$6,000.00
Oracle Application Server Support Package per server per year				3		\$3,000.00
Oracle Mandatory E-business Discount					-\$1,898.75	-\$551.25
				Subtotal	\$38,101.25	\$8,448.75
				Total	\$146,563	\$21,012
				Three-Year Cost of Ownership: \$167,575		
Pricing may be verified by calling 1-800-BUY-DELL and referencing quote # 205352670 as a complex quote. Dell and Oracle guarantee the accuracy of this pricing for a minimum of 60 days from March 21, 2005, and, if the overall system price changes by 2% or more within 90 days of this date, we will provide revised pricing to SPEC. Questions about Oracle pricing should be directed to MaryBeth Pierantoni, mary.beth.pierantoni@oracle.com. Questions about Dell pricing should be directed to Philip Wong, philip_wong@dell.com				TOPS Rating: 1656.02		
				\$ / TOPS: 101.20		
				551.25 1898.75 2450		